



FINANCIAL AND PROFESSIONAL SERVICES

REAL-TIME INDUSTRY SUMMARY

OCTOBER 2025

2024 STATEWIDE LABOR ANALYSIS

There were more than 56,000 online job postings for the Financial and Professional Services industry from January 2024 to December 2024. The top occupation was *Securities, Commodities, and Financial Services Sales Agents*, making up 3.3 percent of total industry job postings for the time period.

The employers with the most job postings were Edward Jones, Deloitte, Elevance Health, Centene, and Cigna.

TOP ONLINE JOB POSTINGS

SOC Code	Description	Percent of total industry postings	Average Annual Wage
Now- requires short-term on-the-job training, little to no experience, and/or a high school diploma			
43-4051	Customer Service Representatives	3.3%	\$45,000 ★
27-1026	Merchandise Displayers & Window Trimmers	3.0%	\$38,600
43-3071	Tellers	1.8%	\$36,730
43-6014	Secretaries & Administrative Assistants	0.8%	\$42,980
43-4131	Loan Interviewers & Clerks	0.7%	\$48,500
Next- requires a non-degree certificate, associate degree, apprenticeship, some experience, or moderate-to long-term training			
41-4012	Sales Representatives, Wholesale & Manufacturing	2.5%	\$74,740
41-3021	Insurance Sales Agents	1.7%	\$71,040
13-1031	Claims Adjusters, Examiners, & Investigators	1.6%	\$76,040
43-1011	First-Line Supervisors of Office & Administrative Support Workers	1.5%	\$67,080
13-2082	Tax Preparers	1.3%	\$51,130
Later- requires a bachelor's degree or higher			
41-3031	Securities, Commodities, & Financial Services Sales Agents	3.3%	\$86,080
15-1299	Computer Occupations, All Other	3.2%	\$93,590
11-3031	Financial Managers	3.1%	\$152,020
15-1252	Software Developers	2.8%	\$114,240 ★
13-2011	Accountants & Auditors	2.4%	\$80,160 ★

★ Denotes the top 10 occupations by total number of projected openings from 2022-2032 in Now, Next, and Later categories

EDUCATION AND TRAINING OPPORTUNITIES

Across the state, there are numerous programs in many locations that train for occupations in the Financial and Professional Services industry. To find degree and certificate programs at an educational institution near you, visit [MoSCORES](#), a tool designed to assist job seekers, students, career counselors, educators, and planners with a better understanding of training options and typical work outcomes of graduates, for traditional degree programs as well as noncredit credentials. In addition, there are U.S. Department of Labor Registered Apprenticeship programs for Financial and Professional Services occupations in Missouri. Visit [Apprenticeship Missouri](#) for more information.

TOP ONLINE JOB POSTINGS

TOP 10 COMMON SKILLS

Communication
Management
Customer Service
Leadership
Sales
Operations
Problem Solving
Detail Oriented
Writing
Microsoft Excel

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Several soft skills, such as communication, customer service, and leadership, ranked in the top 10 common skills. Communication skills were requested in two-fifths (40%) of the Financial and Professional Services job postings.

TOP 10 SPECIALIZED SKILLS

Auditing
Project Management
Marketing
Finance
Accounting
Financial Services
Loans
Workflow Management
Customer Relationship Management
Computer Science

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Top specialized skills included auditing, project management, and marketing.

TOP 10 SOFTWARE SKILLS

SQL (Programming Language)
Python (Programming Language)
Amazon Web Services
Salesforce
Microsoft Azure
Power BI
Tableau (Business Intelligence Software)
Java (Programming Language)
Spreadsheets
Dashboard

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Microsoft Office and its products, such as Word, Excel, PowerPoint, and Access, are the most requested software skills across all industries. Other skills requested in the Financial and Professional Services industry include SQL, Python, and Amazon Web Services.

TOP 10 QUALIFICATIONS

Valid Driver's License
Master of Business Administration (MBA)
Certified Public Accountant
FINRA Series 7 (General Securities Representative)
Registered Nurse (RN)
Security Clearance
Certified Information Systems Security Professional
Project Management Professional Certification
Insurance License
Chartered Financial Analyst

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The top requested qualification was Driver's License, followed by Master of Business Administration and Certified Public Accountant.

Sources:

- LightCast™
- U.S. Bureau of Labor Statistics, Division of Occupational Employment and Wage Statistics, 2024
- 2022-2032 Employment Projections published by Missouri Economic Research and Workforce Information Center (MERIC), 2024

This workforce product was funded by a grant awarded by the U.S. Department of Labor's Employment and Training Administration. The product was created by the recipient and does not necessarily reflect the official position of the U.S. Department of Labor. The U.S. Department of Labor makes no guarantees, warranties, or assurances of any kind, express or implied, with respect to such information, including any information on linked sites and including, but not limited to, accuracy of the information or its completeness, timeliness, usefulness, adequacy, continued availability, or ownership. This product is copyrighted by the institution that created it. Internal use by an organization and/or personal use by an individual for non-commercial purposes is permissible. All other uses require the prior authorization of the copyright owner.



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